

# Project Proposal

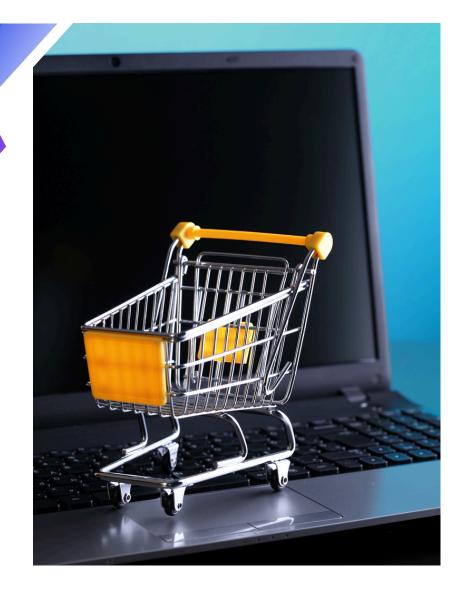
**Digitize Your Business** 



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## Introduction



2+

Years of operations

1

countries of Operation

5+

Happy clients

4

**Team Members** 

Welcome to Dukafy, your premier online platform for all your business needs! We are dedicated to providing business owners with a comprehensive suite of digital services including Web Design, Graphic Design, Content Marketing, and Web Development among others. Our mission is to make your digital journey smooth and rewarding. With just a few clicks, you can explore our wide range of services, place your order, and let our team of experts take care of the rest. Let's grow together!



Sam Bundi

Ceo/Sales Administrator

## **Company Overview**





Dukafy is a premier online platform dedicated to empowering businesses with top-notch digital services. Founded with the vision of helping businesses navigate the digital landscape, we offer a comprehensive suite of services including Web Design, Graphic Design, Content Marketing, and Web Development among others.



### Mission

Our mission is to empower businesses with innovative digital marketing solutions that drive sustainable growth



### **Vision**

At Dukafy, our vision is to be the leading online platform that empowers businesses to reach their full potential in the digital world. We envision a future where every business, regardless of its size or industry, has access to top-notch digital services that enable it to thrive in an increasingly digital marketplace.

## **Our Services**

## **7**

### **Digital Marketing**

Digital marketing is a way of promoting and advertising products, services, or brands using digital channels such as websites, social media, email, search engines, and online advertising to reach and engage with a target audience.





Search Engine
Optimization (SEO)



Social Media Marketing



Content Marketing



Pay-Per-Click (PPC)
Advertising



Email Marketing



### **Website Design & Development**

Dukafy's success hinges on a compelling online presence. Our proposal offers a tailored approach to website design and development. Through strategic planning and innovative design, we'll create a platform that engages visitors and boosts conversions.





Custom Website Design



E-commerce Development



Responsive Web Design



Content Management Systems (CMS)



Web Maintenance & Support

## **Our Services**



### **Graphic Design**

Transforming your ideas into visually compelling stories. Our team of creative experts leverages the power of design to create stunning graphics that resonate with your audience. From logos and branding to infographics and digital media, we provide a comprehensive range of graphic design services to enhance your brand's visibility and impact.



Logo Design



Print Design



**Brand Identity** 



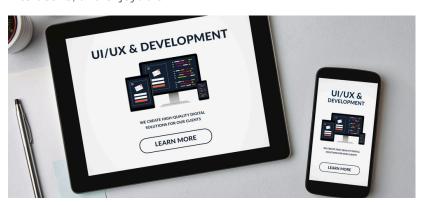
Ad Design





### **UI/UX Design**

rafting intuitive and engaging digital experiences. Our team of design experts focuses on creating user interfaces that are not only visually appealing but also user-friendly. We strive to understand your audience's needs and design experiences that are seamless, interactive, and enjoyable.





User Interface Design



User Experience Design



**Usability Testing** 



Responsive Design

## Our Approach





Design & Development



Monitoring & Optimization

Discovery & Strategy



Marketing & Promotion



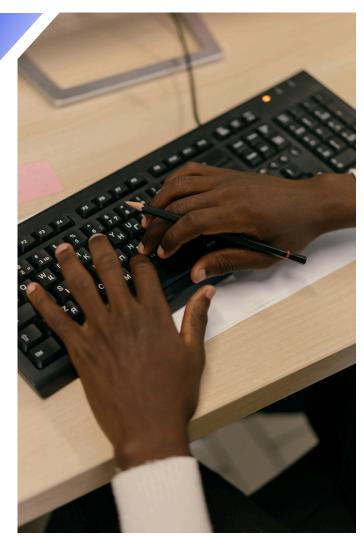
We begin by researching your industry and audience to create a tailored strategy.

Our creative team crafts visually stunning and user-friendly websites.

We implement marketing strategies to increase your online visibility.

We continually analyze data to refine and optimize our efforts.

## **Case Studies**









### **Solution**

Dukafy team was able to design the website, logo, content marketing and branding. This included keyword optimization, content creation, technical SEO enhancements.





### Challenge

Our client, Jezkim Hardware, a growing hardware store, approached us with several pressing challenges:

#### **Low Online Visibility**



The client didn't have their own website and struggled to rank on search engine results pages (SERPs), resulting in limited organic traffic.

#### **Competitive Market**



The hardware industry is highly competitive, with established brands dominating search engine rankings.

#### **Declining Sales**



The client was experiencing a steady decline in online sales and revenue due to the lack of visibility.

### **Outcome**

Within a month, our client saw a 150% increase in organic website traffic and a Continued boost in search engine rankings. Their online presence was transformed, leading to a 60% increase in online sales.

## **Team Expertise**



Our team comprises experts in various fields, including graphic/web design, development, SEO, and digital marketing. We bring a wealth of experience and knowledge to every project.

- Marketing Director
- Graphic Designer

SEO Specialist

Interactive Designer

UI/UX Designer

- Developer
- Content Marketing Specialist

## **Pricing Options**



## **Starter Package**

### Ksh. 999/Month Ksh. 9,990/Year

- Graphic Design
- ✓ Web Development and Design
- Admin Interface and Data Insights
- Content Marketing
- Online Shop with Google SEO and ready
   Checkout



## **Growth Package**

### Ksh.2499/Month

Ksh.24,990/Year

- ✓ Everything in Starter Package
- Growth .co.ke Domain name
- Cost per click varies based on keywords and competition
- Keyword research
- Monthly ad spend budget, plus a management fee.



### **Premium Package**

#### Ksh.4999/Month

Ksh.49,990/Year

- Everything in Starter & Growth Package
- Personalized online projects, like website creation or email campaigns
- Clear project scope, objectives, and timeline.
- Premium .com Domain name
- One-time, upfront cost based on the project's complexity and goals.
- Milestones and project management throughout the project.

## **Project Timeline**





Discovery & Planning





Design & Development

✓ Week 3



Marketing & Promotion





Monitoring & Optimization

## **Client Onboarding**



- 1 Initial Consultation
- 2 Proposal Presentation
- **3** Project Kickoff
- 4 Regular Updates
- **5** Project Completion
- (6) Ongoing Support

- We schedule a meeting to discuss your goals, needs, and expectations.
- We present our tailored proposal, including pricing and project details.
- Once you approve the proposal, we initiate the project, assigning a dedicated team.
- We provide regular progress updates and milestones.
- Upon project completion, we conduct thorough testing and hand over all deliverables.
- We offer post-launch support and assistance as needed.





## **Contact Us**

O HQ address

EPZ Road, Kitengela. Kajiado